

Xerox® Connect App for Salesforce®

Quickly digitise documents and print from your account.



Connect for
Salesforce

Write it down. Scan it up.

With Salesforce on your Xerox® ConnectKey® Technology-enabled multifunction printer, you'll spend less time documenting interactions and more time closing the deal.

64% of a sales rep's time (on average) is spent on non-selling tasks.*

*Second Annual State of Sales, Salesforce Research, November 2017



BEFORE



Access documents from Salesforce



Map device to printer



Send documents to printer



Client meeting



Document critical notes during meeting



Manually enter into Salesforce



Repeat for all documents and interactions

AFTER



Access and print documents from Salesforce

Print.



Client meeting

Meet.



Scan all client documents into Salesforce for auto-upload

Upload.

Everything in its place. One place.

Let Xerox help you better manage your busy schedule and get the most out of your customer relationship management (CRM) system. Eliminate manual data entry, stay organised by routing documents to the appropriate folders and transform paper into digitally accessible files with a direct connection to Salesforce from your MFP.

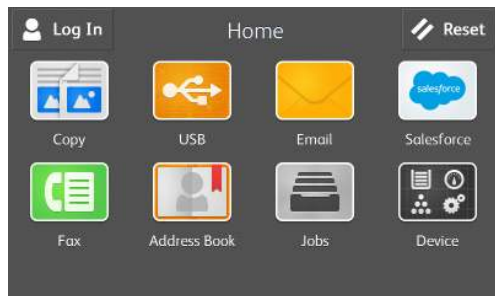


Own the sales management process on your workplace assistant.



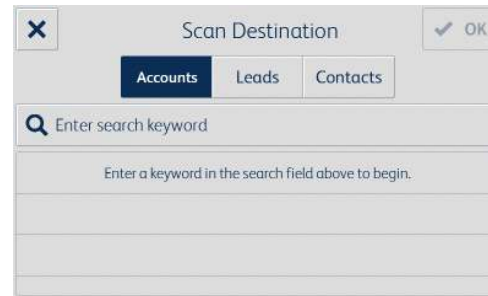
Connect for
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Stop searching for those client notes in your briefcase and spending excessive time on managing your accounts in the system. Now it's easier than ever to document every client interaction, capture hard copy content and sales aids or access stored information for meetings and presentations.



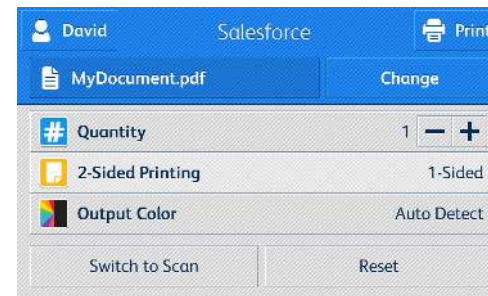
Easy access.

Log in to your Salesforce® account right at the MFP.



Simple navigation.

Navigate folders and easily locate documents by searching key terms.



Instant upload and print.

Scan hard copy documents or print saved documents right from the MFP.

Your workplace assistant is ready and waiting.

Streamline workflows and tame complex processes in any office setting with Xerox® ConnectKey® Technology-enabled devices and apps for your workplace assistant.

Ideal for sales professionals in every industry.

- Technology
- Banking
- Manufacturing
- Legal
- Healthcare
- Retail

Find out more at appgallery.services.xerox.com/